

Message Text

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PAGE 01 KUWAIT 03061 220654Z
ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W
-----075569 220655Z /20

R 220515Z MAY 78
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
AMEMBASSY ATHENS
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMEMBASSY TEHRAN
INFO SECSTATE WASHDC 1030

UNCLAS KUWAIT 3061

ATHENS FOR RTDO

BRUSSELS FOR STATE TRADE OFFICES

COMMERCE FOR ITA/BED/CAGNE

E.O. 11652: N/A
TAGS: BEXP, BBAK, KU
SUBJECT: BUSINESS INFORMATION REQUEST: LISTING OF LAND/
SEA/FREIGHT TRANSPORTATION FIRMS, TRACTOR/TRAILER
MANUFACTURERS, AND TRANSPORTATION CONSULTANTS.

1. FAISAL ALI ABDULWAHAB AL MUTAWA, CHAIRMAN OF OVER
LAND TRANSPORT CO. (AND DIRECTOR OF ALI ABDULWAHAB AND
SONS - WTD 3/78), REQUESTED EMBASSY ASSISTANCE IN OBTAINING
INFORMATION ON THE FOLLOWING ASPECTS OF LONG/SHORT HAUL
FREIGHT TRANSPORTATION.

A. NAMES, ADDRESSES, AND BUSINESS CAPABILITY OF LEADING
U.S. LAND/SEA FREIGHT TRANSPORTATION FIRMS -- PREFERABLY
THOSE WITH AN INTEREST IN DOING BUSINESS IN THE MIDDLE
EAST.

B. NAMES, ADDRESSES, AND PRODUCT LINES OF U.S. MANUFACT-
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URERS AND SUPPLIERS OF TRACTOR/TRAILER RIGS AND ACCESSORIES.

C. NAMES, ADDRESSES, AND BUSINESS REPUTATION OF
TRANSPORTATION CONSULTANTS -- WITH EMPHASIS ON
CAPABILITY TO SET UP AND PLAN FOR A TRANSPORT COMPANY
SERVING THE MIDDLE EAST.

2. OVER LAND TRANSPORT COMPANY'S CAPITAL EXCEEDS \$36

MILLION. THE GOVERNMENT OF KUWAIT HAS CHARTERED IT ESSENTIALLY TO REPLACE THE MYRIAD OF SMALL, INEFFICIENT FIRMS PRESENTLY SERVING THE MARKET AND TO PROVIDE INTERNATIONAL AND REGIONAL TRANSPORTATION SERVICES.

3. COMMENT: ALTHOUGH STILL IN THE PLANNING STAGE, THE FIRM WILL REPRESENT SIGNIFICANT FUTURE TRADE OPPORTUNITIES TO AMERICAN MANUFACTURERS, SUPPLIERS, AND CONSULTANTS. EVERY CONSIDERATION SHOULD BE GIVEN THEIR REQUEST.

4. ACTION REQUESTED: WE WOULD APPRECIATE INFORMATION ON THE AREAS RAISED PARA 1.
SUTHERLAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Copy: SINGLE
Draft Date: 22 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Film Number: D780214-1323
Format: TEL
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Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1978/newtext/t19780534/aaaabcgx.tel
Line Count: 75
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Litigation History:
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Message ID: 92be8a99-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2618243
Secure: OPEN
Status: NATIVE
Subject: BUSINESS INFORMATION REQUEST: LISTING OF LAND/ SEA/FREIGHT TRANSPORTATION FIRMS, TRACTOR/TRAILER MANUFACTURERS, AND TRANSPORTATION CONSULTANTS.
TAGS: BEXP, BBAK, KU
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Review Markings:
Sheryl P. Walter
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